

**RAYJON SHARE CARE OF SARNIA INC.**

**FINANCIAL STATEMENTS**

**JUNE 30, 2020**

CPA's On George, LLP  
Chartered Professional Accountants  
194 George Street  
Sarnia, Ontario  
N7T 4N7

**RAYJON SHARE CARE OF SARNIA INC.**

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**JUNE 30, 2020**

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## **INDEPENDENT AUDITOR'S REPORT**

To The Directors Of The Rayjon Share Care of Sarnia Inc.

### **Opinion**

We have audited the accompanying financial statements of Rayjon Share Care of Sarnia Inc., which comprise of the balance sheet as of June 30, 2020, and the statements of operations, surplus, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Rayjon Share Care of Sarnia Inc. as at June 30, 2020, and the results of its operations and its cash flows for the year then ending in accordance with Canadian accounting standards for not-for-profit organizations.

### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going-concern basis of accounting unless management either intends to liquidate the Organization or to cease operations (or has no realistic alternative but to do so).

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement (whether due to fraud or error) and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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### INDEPENDENT AUDITOR'S REPORT (Cont'd)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements (whether due to fraud or error), design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going-concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements (including the disclosures), and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Sarnia, Ontario  
November 26, 2020

*CPA's On George, LLP*

**CHARTERED PROFESSIONAL ACCOUNTANTS**

Licensed Public Accountants



**RAYJON SHARE CARE OF SARNIA INC.**

**STATEMENT OF FINANCIAL POSITION**

**AS AT JUNE 30, 2020**

	<b><u>ASSETS</u></b>	<b><u>2020</u></b>	<b><u>2019</u></b>
<b>CURRENT ASSETS</b>			
Cash (Note 3)		\$ 230,209	\$ 239,128
Investments (Note 4)		85,014	4,733
Sales taxes receivable		<u>206</u>	<u>5,996</u>
		315,429	249,857
<b>CAPITAL ASSETS - NET (Note 5)</b>		12,464	17,805
<b>ENDOWMENT FUND (Note 6)</b>		<u>10,000</u>	<u>-</u>
		<b><u>\$ 337,893</u></b>	<b><u>\$ 267,662</u></b>
	<b><u>LIABILITIES</u></b>		
<b>CURRENT LIABILITIES</b>			
Accounts payable and accrued liabilities		\$ 3,506	\$ 3,508
Deferred contributions held for designated projects (Note 7)		<u>95,410</u>	<u>53,752</u>
		<u>98,916</u>	<u>57,260</u>
	<b><u>FUND BALANCES</u></b>		
<b>UNRESTRICTED FUND BALANCE</b>		178,361	150,402
<b>INTERNALLY DESIGNATED FUND BALANCE (Note 8)</b>		60,000	60,000
<b>ENDOWMENT FUND BALANCE</b>		<u>616</u>	<u>-</u>
		<u>238,977</u>	<u>210,402</u>
		<b><u>\$ 337,893</u></b>	<b><u>\$ 267,662</u></b>

**APPROVED ON BEHALF OF THE BOARD:**

\_\_\_\_\_ Director

\_\_\_\_\_ Director

SEE ACCOMPANYING NOTES TO THE FINANCIAL STATEMENTS

**RAYJON SHARE CARE OF SARNIA INC.**

**STATEMENT OF OPERATIONS AND FUND BALANCE**

**YEAR ENDED JUNE 30, 2020**

	<b><u>2020</u></b>	<b><u>2019</u></b>
<b>REVENUE</b>		
Donations	\$ 306,939	\$ 271,832
Eye Glass program	3,814	3,969
Fundraising events	42,629	89,374
Hope for Haiti program	17,205	38,885
Investment/exchange (loss)/income	4,618	2,279
Capital Gain/(Loss)	<u>3,447</u>	<u>(2,213)</u>
	<u>378,652</u>	<u>404,126</u>
<b>OTHER REVENUE</b>		
Awareness Trip Revenue	120,967	244,658
Trip Admin Fee	<u>1,000</u>	<u>6,000</u>
	<u>121,967</u>	<u>250,658</u>
<b>TOTAL REVENUE</b>	<u>500,619</u>	<u>654,784</u>
<b>CANADIAN EXPENDITURES</b>		
Canadian administration	40,468	46,469
Public engagement	<u>4,076</u>	<u>3,938</u>
	<u>44,544</u>	<u>50,407</u>
<b>OUT OF COUNTRY PROJECTS &amp; PROGRAMS</b>		
C-NEW-C project	108,034	117,868
Consuelo project (CCDP Consuelo community development project)	38,818	24,000
Eye Glass program	3,814	3,969
Hope for Haiti program	17,205	38,885
IRCDP project (RSCH)	74,770	58,379
Project support expense	<u>62,294</u>	<u>85,597</u>
	<u>304,935</u>	<u>328,698</u>
<b>OTHER EXPENDITURES</b>		
Awareness trip expenditures	111,123	244,505
Amortization	5,341	7,221
Fundraising events expense	<u>6,718</u>	<u>29,187</u>
	<u>123,182</u>	<u>280,913</u>
<b>TOTAL EXPENDITURES</b>	<u>472,661</u>	<u>660,018</u>
<b>EXCESS OF REVENUE OVER EXPENDITURES</b>	27,958	(5,234)
<b>BALANCE, BEGINNING OF YEAR</b>	<u>150,403</u>	<u>155,637</u>
<b>BALANCE, END OF YEAR</b>	\$ <u>178,361</u>	\$ <u>150,403</u>

SEE ACCOMPANYING NOTES TO THE FINANCIAL STATEMENTS



**RAYJON SHARE CARE OF SARNIA INC.**

**STATEMENT OF RESERVE OPERATIONS AND FUND BALANCE**

**YEAR ENDED JUNE 30, 2020**

	<b><u>2020</u></b>	<b><u>2019</u></b>
BALANCE, BEGINNING OF YEAR	<u>(60,000)</u>	<u>(60,000)</u>
BALANCE, END OF YEAR	<b><u>\$ (60,000)</u></b>	<b><u>\$ (60,000)</u></b>

SEE ACCOMPANYING NOTES TO THE FINANCIAL STATEMENTS

**RAYJON SHARE CARE OF SARNIA INC.**

**STATEMENT OF ENDOWMENT FUND BALANCE**

**YEAR ENDED JUNE 30, 2020**

	<u>2020</u>	<u>2019</u>
EXCESS OF REVENUE OVER EXPENDITURES	\$ <u>616</u>	\$ <u>-</u>
BALANCE, END OF YEAR	\$ <u>616</u>	\$ <u>-</u>

SEE ACCOMPANYING NOTES TO THE FINANCIAL STATEMENTS



**RAYJON SHARE CARE OF SARNIA INC.**

**STATEMENT OF CASH FLOWS**

**JUNE 30, 2020**

	<b><u>2020</u></b>	<b><u>2019</u></b>
<b>OPERATING ACTIVITIES</b>		
Excess of revenue over expenditures	\$ 28,574	\$ (5,234)
Amorization on capital assets	5,341	7,221
Changes in non-cash working capital balances related to operations		
Accounts receivable	5,792	(2,934)
Accounts payable and accrued liabilities	(3)	6
Funds held for designated projects	<u>41,658</u>	<u>(3,407)</u>
	<u>81,362</u>	<u>(4,348)</u>
<b>INVESTING ACTIVITIES</b>		
Purchase of capital assets	-	(1,913)
Purchase of endowment fund	<u>(10,000)</u>	<u>-</u>
<b>CHANGES IN CASH AND INVESTMENTS</b>	<b>71,362</b>	<b>(6,261)</b>
<b>CASH AND INVESTMENTS, beginning of year</b>	<b><u>243,861</u></b>	<b><u>250,122</u></b>
<b>CASH AND INVESTMENTS, end of year</b>	<b>\$ <u>315,223</u></b>	<b>\$ <u>243,861</u></b>
Cash and equivalents represented by:		
Cash	\$ 230,209	\$ 239,128
Short term investment	<u>85,014</u>	<u>4,733</u>
	<b>\$ <u>315,223</u></b>	<b>\$ <u>243,861</u></b>

SEE ACCOMPANYING NOTES TO THE FINANCIAL STATEMENTS

**RAYJON SHARE CARE OF SARNIA INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**JUNE 30, 2020**

**PURPOSE OF THE ORGANIZATION**

The organization, incorporated as a not-for-profit corporation without share capital under the laws of Ontario, is a charitable organization which provides community development support, such as health care and education in Haiti and the Dominican Republic, conducts eyeglass clinics in the Caribbean and Latin America, organizes work groups to participate in work projects in developing countries and to raise awareness of the situation in these countries.

**1. SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Accounting**

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

**Investments**

Stocks and mutual fund investments are recorded at market value.

**Capital Assets - Net**

Capital assets, including expenditures which improve or prolong the useful lives of the assets, are stated at cost. Amortization is computed on a declining balance at the following rates:

Computers and audio visual	30%	declining balance
Vehicles	30%	declining balance

**Donated Materials and Services**

A number of unpaid volunteers have made significant contributions of their time in the furtherance of Rayjon Share Care of Sarnia Inc.'s programs. The value of this contributed time is not included in the financial statements.

**Revenue Recognition**

RAYJON Share Care of Sarnia Inc. follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when they are received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.



**RAYJON SHARE CARE OF SARNIA INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**JUNE 30, 2020**

**1. SIGNIFICANT ACCOUNTING POLICIES (cont'd)**

Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the current period. Estimates include accrued liabilities. These estimates are reviewed periodically and adjustments are made to income as appropriate in the year they become known.

**2. FINANCIAL INSTRUMENTS**

The organization has a comprehensive risk management framework to monitor, evaluate and manage the principal risks assumed with financial instruments as follows:

Credit risk exposure

The organization is not exposed to any significant credit risks.

Interest rate risk

The organization is subject to risk of interest rate fluctuations. As a result, the profitability and cash flow of the company are affected by interest rate fluctuations.

Market risk

The organization's investments are subject to the risk of market price changes. As a result, profitability and cash flow of the company are affected by market price fluctuations.

Foreign currency risk

The organization maintains its accounts in Canadian dollars. However transfers to designated projects in foreign countries, previously through MEDA trade company, who sold their rights to INTL FCStone Commodities Global Payments Foreign Exchange Securities and a second company AFEX Global Payment and Risk Management Solutions are in United States dollars and therefore the company is subject to foreign currency fluctuations which may, from time to time, affect its excess (deficiency) of revenue over expenditures and cash flow.

Liquidity risk

The organization's exposure to liquidity risk is dependant on receipt of donations.

**RAYJON SHARE CARE OF SARNIA INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**JUNE 30, 2020**

**3. CASH**

	<u>2020</u>	<u>2019</u>
Cash is held for the following purposes:		
General operations	\$ 74,799	\$ 125,376
Eye Glass and Hope for Haiti programs	49,410	53,752
Memorial fund	30,000	-
Project fund	16,000	-
Internally designated funds	<u>60,000</u>	<u>60,000</u>
	<u>\$ 230,209</u>	<u>\$ 239,128</u>

**4. INVESTMENTS**

	<u>2020</u> <u>COST</u>	<u>2020</u> <u>MARKET</u> <u>VALUE</u>	<u>2019</u> <u>COST</u>	<u>2019</u> <u>MARKET</u> <u>VALUE</u>
Investments consists of the following:				
Common Shares	\$ -	\$ -	\$ -	\$ -
Mutual Funds	<u>79,496</u>	<u>85,014</u>	<u>5,000</u>	<u>4,733</u>
	<u>\$ 79,496</u>	<u>\$ 85,014</u>	<u>\$ 5,000</u>	<u>\$ 4,733</u>

**5. CAPITAL ASSETS - NET**

	<u>Cost</u>	<u>2020</u> <u>Accumulated</u> <u>Amortization</u>	<u>Net Book</u> <u>Value</u>	<u>2019</u> <u>Net Book</u> <u>Value</u>
Computers and audio visual	\$ 3,608	\$ (1,763)	\$ 1,845	\$ 2,635
Vehicle	<u>25,496</u>	<u>(14,877)</u>	<u>10,619</u>	<u>15,170</u>
	<u>\$ 29,104</u>	<u>\$ (16,640)</u>	<u>\$ 12,464</u>	<u>\$ 17,805</u>

**6. Endowment Fund**

Rayjon Share Care of Sarnia Inc. established an endowment fund with the Sarnia Community Foundation. This fund began July 16, 2019 for an initial donation of \$10,000.



**RAYJON SHARE CARE OF SARNIA INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**JUNE 30, 2020**

**7. DEFERRED CONTRIBUTIONS HELD FOR DESIGNATED PROJECTS**

Funding for operating activities:

	<u>2020</u>	<u>2019</u>
<b>HOPE FOR HAITI:</b>		
BALANCE, BEGINNING OF YEAR	\$ 28,522	\$ 28,932
ADD: amounts received in the year	4,720	10,905
ADD: amount transferred from general	-	27,571
LESS: amounts expensed in the year	<u>(17,205)</u>	<u>(38,886)</u>
BALANCE, END OF YEAR	<u>\$ 16,037</u>	<u>\$ 28,522</u>
<b>EYEGLOSS PROGRAM:</b>		
BALANCE, BEGINNING OF YEAR	\$ 25,230	\$ 18,227
ADD: amounts received in the year	10,272	10,971
LESS: amounts expensed in the year	<u>(3,814)</u>	<u>(3,968)</u>
BALANCE, END OF YEAR	<u>\$ 31,688</u>	<u>\$ 25,230</u>
<b>FATHER TOM LEVER FUND:</b>		
BALANCE, BEGINNING OF YEAR	\$ -	\$ 10,000
ADD: amounts received in the year	-	6,115
LESS: amounts transferred to donations	-	(9,650)
LESS: amounts expensed in the year	<u>-</u>	<u>(6,465)</u>
BALANCE, END OF YEAR	<u>\$ -</u>	<u>\$ -</u>
<b>MEMORIAL FUND</b>		
ADD: amounts received in the year	<u>30,000</u>	<u>-</u>
BALANCE, END OF YEAR	<u>\$ 30,000</u>	<u>\$ -</u>
<b>PROJECT FUND</b>		
ADD: amounts received in the year	<u>16,000</u>	<u>-</u>
BALANCE, END OF YEAR	<u>\$ 16,000</u>	<u>\$ -</u>

**8. INTERNALLY DESIGNATED FUNDS**

Effective June 2014, the Board of Rayjon Share Care Sarnia Inc. created an Emergency Reserve Fund and contributions will be made to the Reserve Fund annually as approved by the Rayjon Board. The intent of the emergency Reserve Fund is to provide long term stability to the organization's finances, to demonstrate confidence to our partners in Haiti and Dominican Republic that we have the capacity to honor all financial commitments made to them and to respond to emergency situations of our partners. Funds may only be spent from this Reserve by resolution of the Board.

**RAYJON SHARE CARE OF SARNIA INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**JUNE 30, 2020**

**9. COMMITMENT**

As part of the organization's mandate, trips to Haiti and Dominican Republic are organized and carried out. Each individual pays their costs of such trips and the organization records these amounts as revenue. Expenses associated with the trips are recorded and any excess refunded to the individuals. Timing difference between the recording of the revenue and the incurrence of the expense and refunds to the individuals can cause the revenue not to equal the expense in the fiscal year.

**10. COMPARATIVE FIGURES**

Certain of the prior year's comparative figures have been reclassified to conform with the current year's financial statement presentation.